

# JOHNSON&GALYON

C O N S T R U C T I O N

September 14, 2018

To whom it may concern:

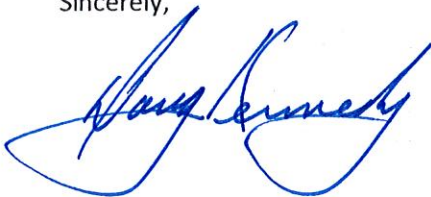
Johnson & Galyon is pleased to submit this letter regarding the exemplary services and performance of The Wakefield Corporation on the Tombras Group Headquarters Project. Johnson & Galyon was selected as the Construction Manager by Tombras to partially demolish and rebuild an eighty plus year old building in downtown Knoxville on Gay Street, the city's busiest street. Due to having sold their previous headquarters facility, and having a fixed turnover date to the buyers, the project was under extreme schedule pressure from the start.

The Wakefield Corporation, from the beginning was instrumental in helping plan the schedule to deal with many requirements including the following:

- They were involved in early planning that included the requirement to begin the installation of the drywall prior to the building being conditioned, including windows not being installed. They worked with the project team on temporary means and methods for enclosing exterior wall penetrations for moisture and temperature control as well as providing temporary heat for the project. This included the colder and wetter than normal months of November, December and January.
- They were involved with the project team in planning site logistics for a downtown site surrounded by streets and other building that permitted no staging or laydown area. All deliveries were scheduled on an As-Needed basis, much of which had to be hand carried throughout the five-story building.
- Just as the project had a compressed schedule for construction, the Architects were under extreme pressure to complete construction drawings. The design of many details and areas of the building were being completed throughout the project and The Wakefield Corporation was extremely helpful with offering options for expediting this work and doing so at a fair price.
- All of the issues encountered required numerous hours of overtime in order to meet the demanding schedule, and The Wakefield Corporation accomplished this with productive effort, a great attitude and without incident.

As they do on all our projects, The Wakefield Corporation exceeded our expectations and delivered on every need of the project. It is with much enthusiasm I recommend them for any award or recognition. They are a true team player and make a great partner on any project.

Sincerely,



**DOUG KENNEDY** | Chief Executive Officer